Hewlett Packard Enterprise

April 2024
For HPE internal and channel use only

HPE Flex Offers

HPE Flex Offers Special Deals Q2

Create your own SMB Solution and maximize your savings with HPE Flex Offers in iQuote!

Benefits of HPE Flex Offers

- Best transactional HPE Pricing
- Exclusive Special Deals
- Easily customizable configurations
- Attach more for higher savings
- Ability to earn additional E&G points

1 Log in to: **iQuote**

2 Look out for the **HPE Flex Offers Logo**

3 Add the min number of qualifying products and **GET YOUR DISCOUNT!**

HPE Flex Offers Requirements
- Qualifying System
- # Qualifying options
- # Qualifying Drive

HPE Flex Offers Savings: $XX

Special Deals

All promotions are subject to availability and may be changed on short notice.

To access the latest Special Deals

Click here

Unlock Special Pricing on HPE ProLiant Servers via HPE Flex Offers!

For a limited time only, get additional discounts up to €200[1] (or local currency equivalent) with HPE ProLiant Servers with Intel Processors through HPE Flex Offers. Please visit iQuote to access this Special Deal.

[1] Discounts include: additional discounts already embedded in pricing for HPE ProLiant Servers.
* All promotions are subject to availability and may be changed at short notice.

Fill It With Flash: Add SSDs to MSA for Additional Discounts

Adding flash storage to HPE MSA Storage creates a SIMPLE and FAST entry-level shared storage (SAN) solution for HPE ProLiant Server customers. With HPE's new "Fill It With Flash" Special Deal, adding flash storage to MSA has never been more AFFORDABLE than now.

Add any eligible SSD SKU to your choice of any SFF MSA 2060 or 2062 Storage Array to unlock additional discounts on top of already competitive HPE Flex Offer special pricing!

*Only available through iQuote HPE Flex Offers.
*Please contact your preferred distributor for more details.

Special Discount on
HPE MSA Flash-based Configurations!

HPE Flex Offer Discounts with Aruba Instant On 1930 Switch Series

Affordable and easy-to-deploy, these smart-managed, fixed-configuration Gigabit switches are designed for today's bandwidth-heavy applications. The 1930 is perfect when combined with the AP22 access point for boutique hotels, cafes, professional offices and retail stores and comes with great reviews!

*For a limited time only, get the best price (up to 5% discount) when you purchase 5 Aruba Instant On 1930 Switches via HPE Flex Offers.

Qualify for HPE Flex Offers Discounts and complete your Small Office Deployment Solution with the Aruba Instant On AP22

Aruba Instant On AP22 Indoor Access Points deliver affordable, business-grade 802.11ax Wi-Fi for high performance, high density small business environments and makes a great solution when combined with an Aruba Instant On 1930 switch. Business-grade capabilities are designed to meet the growing number of mobile, IoT, and security needs.

* For a limited time only, get the best price (up to 5% discount) when you purchase 5 Aruba Instant On AP22 2x2 Wi-Fi 6 Indoor Access Points via HPE Flex Offers.
* Only available through iQuote HPE Flex Offers. Please contact your preferred distributor for more details.

Hewlett Packard Enterprise

April 2024
For HPE internal and channel use only

Check this out!

Please take this collateral survey to let us know how we are doing!

Follow this link

SMB Quarterly News Hour FY24Q2:

A supplement to Get More Tour OnDemand trainings, each quarter HPE will highlight new information, promotions, and updates that are specifically relevant for Partners.

Partner

New HPE MSA 2060 Flash Bundles

Get fast quotes and expedited shipping with the new HPE MSA 2060 Flash Bundles.

HPE MSA 2060 Flash Bundles deliver the highest performance entry-level SAN storage solution available from HPE. Factory integrated with 12x SSDs, each bundle delivers the simplicity and affordability of the MSA 2060, with a cost-effective starting point for small and remote office IT workloads that require the performance of a flash-based storage solution. MSA SSD 6-Pack Bundles enable each MSA 2060 Flash Bundle to scale up to 900GB+ of storage capacity.

SKU	Descripton
S2E37B	HPE MSA 2060 16Gb FC SFF 12TB Flash Bundle
S2E39B	HPE MSA 2060 16Gb FC SFF 23TB Flash Bundle
S2E41B	HPE MSA 2060 16Gb FC SFF 46TB Flash Bundle
S2E38B	HPE MSA 2060 10Gb E iSCSI SFF 12TB Bundle
S2E40B	HPE MSA 2060 10Gb E iSCSI SFF 23TB Bundle
S2E42B	HPE MSA 2060 10Gb E iSCSI SFF 46TB Bundle
S2E43A	HPE MSA 5.8TB SAS RI SFF M2 6-pack SSD Bundle
S2E44A	HPE MSA 11.5TB SAS RI SFF M2 6-pack SSD Bundle
S2E45A	HPE MSA 23TB SAS RI SFF M2 6-pack SSD Bundle

Get More Tour On Demand:

Need help navigating iQuote or need a refresher, the Get More Tour On Demand has a training module that helps go through all the features iQuote has to offer. Check out it out here.

Partner

Partner Ready Portal:

Our new HPE Flex Offers promo page on the HPE Partner Ready Portal gives partners direct access to an overview of the program and updated collateral published on a monthly basis

https://partner.hpe.com/web/prp

Available via HPE Flex Offers:

iQuote

Visit iQuote today & unlock discounts!

Get the best price/discount on your Microsoft ROK licenses when you add it to your iQuote configuration and meet HPE Flex Offers rules.

http://iquote.hpe.com

Hewlett Packard Enterprise

Microsoft

What is HPE MSA Storage?

HPE's industry-leading, entry-level shared storage solution providing simple, fast, and affordable storage for HPE ProLiant Servers for more than 25 years.

5 Reasons to choose HPE MSA Storage:

1. Advanced MSA Storage Management Utility simplifying setup and maintenance
2. Hands-free automated data tiering that continually optimizes storage performance
3. Reduction in data rebuild times by as much as 25X with new MSA DP+ RAID technology
4. No cost, cloud-based HPE Health Check maintenance tool
5. Hybrid-flash and all-flash bundles provide multiple low-cost SAN starting points

For more information regarding HPE MSA Storage, please visit the PSNow and the HPE MSA pages.

Where to find extra Collateral:

Get access to all SMB Collateral that includes, CheatSheets, Configuration Guides, Banners, and more. Find everything here:

https://flexoffers.atrium.training/

Watch the Short Walk Through Video of the new iQuote experience.
HPE Flex Offers discounts are now available on selected range of ProLiants, Storage Platforms and Aruba!

Follow us on LinkedIn

ENGAGE & GROW PROGRAM

Win rewards selling HPE Products and make your business bigger!

Engage & Grow is an incentive program designed to motivate, educate and recognise authorised reseller sales representatives for their success, knowledge and sales of qualifying HPE products and services with minimal administrative effort. This tool allows you to earn incentives making easy and fun to learn about HPE's products and also access fantastic marketing collateral in one location.

https://hpeengageandgrow.com/

Step 1 – Register on the E&G page
Step 2 – Learn/Sell & Earn
Step 3 – Redeem Rewards
Step 4 – Keep Active

© Copyright 2024 Hewlett Packard Enterprise Development LP. The information contained herein is subject to change without notice. The only warranties for Hewlett Packard Enterprise products and services are set forth in the express warranty statements accompanying such products and services. Nothing here should be construed as constituting an additional warranty. Hewlett Packard Enterprise shall not be liable for technical or editorial errors or omissions contained herein. Windows Server and the Windows Server logo are trademarks of Microsoft Corporation or its subsidiaries in the U.S. and/or other countries.

A00040126ENW April 2024.